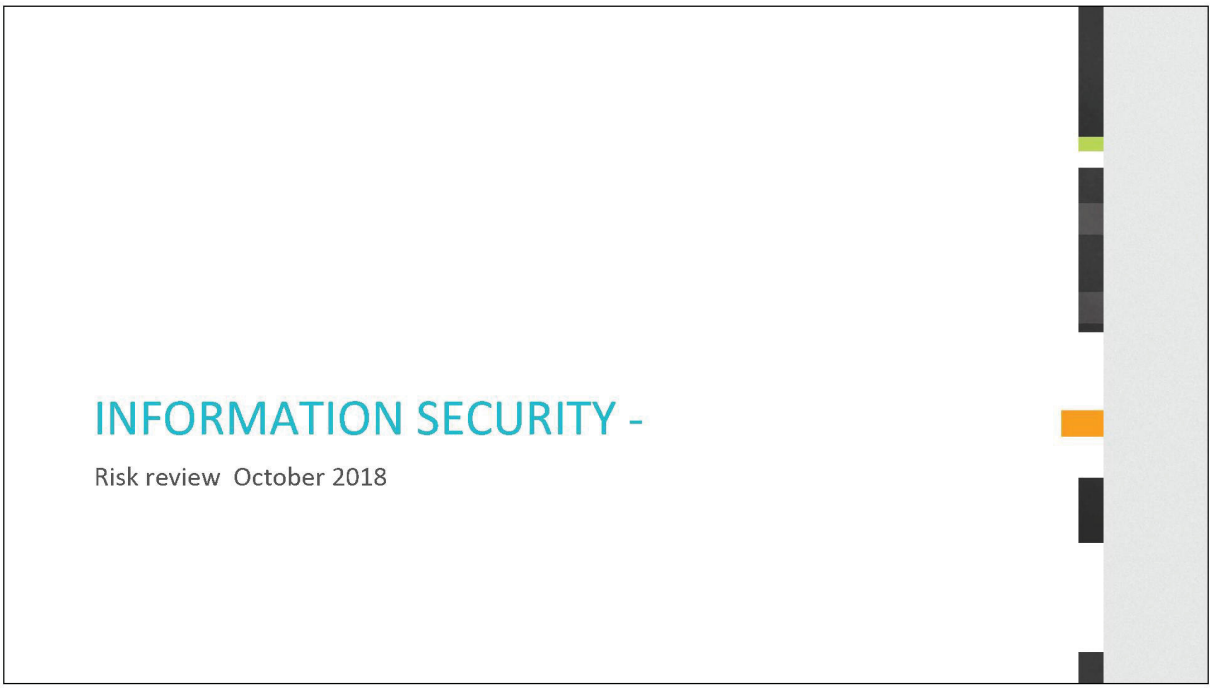
EXHIBIT B

Excerpts of SW-SEC00313351


INFORMATION SECURITY -
Risk review October 2018

A Proactive Security Model – Updated October 2018 with status

solarwinds

Risk of Non-Investment

- Current state of security leaves us in a very vulnerable state for our critical assets. A compromise of these assets would damage our reputation and financially.
- Lack of cyber hygiene leaves us open to being a target of opportunity and a compromise will create downtime and lost revenue
- We have had 22 reported security incidents this year. Reactive responses costs significantly more than being proactive.
- We have lost a renewal of DPA for Accenture (192K) due to utilizing free code scanning tools that did not find all vulnerabilities.
- Without training our employees will continue to be one of our biggest risks
- Appropriate security policies, procedures, training, PEN testing are required by our commercial customers and asked for in qualifying questionnaires. Without appropriate answers we will lose business

Overall Budget Request:

Security Program Manager	$180 IT/Dev Ops
Security Architect	$180 IT/Dev Ops
Application Firewall	$40K per year (Webdev team)
Internal/External PEN test	$50K = $25K Spent (25K Cloud PEN test, MSP Security team (2) established, Core Security team established)
Company wide Security Training	$30K
Secure development training	$30K
Commercial application code scanner	$70K (Checkmarx acquired)
Total	**$580K +** 30%

time of 4 Security Champions

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